

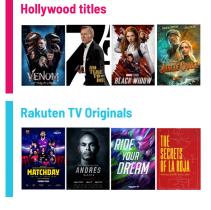
Rakuten TV

The Beauty of Television and the Smarts of Digital

Rakuten TV is launched in 2008 and is part of the 6th largest internet service company in the world – Rakuten, together with one of the most popular instant messaging applications – Viber.

Rakuten TV is the first hybrid VOD platform in Europe, combining a premium home entertainment portal and exclusive free to watch AVOD (advertising-based VOD) services.







As an OTT platform it delivers premium movies, entertainment, and news over the internet broadband connection thus bypassing the traditional ways of reaching subscribers like cable or satellite.

Rakuten TV attracts premium cord cutting audience, during their favorite moments.

Family Affair Urban

Mid to Higher Revenue Group

Young Families & Professionals

Educated

37% are parents. 76% watch RKTV with at least zone other person. 82% live in urban areas.

Higher income than 75% of the population.

Average age: 25-36 years old.

67% have a college or university degree

Consumers in 43 countries in Europe

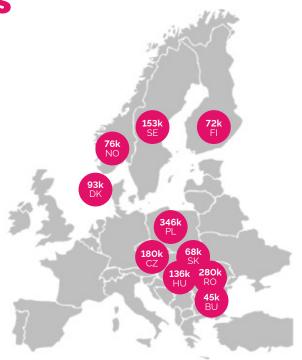
Rakuten TV combines TVOD, SVOD and AVOD

1.38 avg. smart TVs per household in Europe

Smart TV penetration is rapidly growing

320% Growth of user base

Wow!



70% of New TV devices

Sold in Europe have Rakuten TV remote control button



Non Skippable, Fullscreen, up to 30" Video Ads

With programmatic buying TBA

Brand Safe Environment

No user generated content

Flexible buying and cost effective

Digital KPIs in a TV environment

Rakuten TV Rate Card 2022

| TVC* Duration (Up to) | СРМ |
|-----------------------|-----|
| 12" | 36 |
| 22" | 42 |
| 30" | 48 |

^{*} The TVCs are framed as per CTV by TSH requirements; 30" is the maximum duration The prices are in BGN no VAT included.

Cumulative Net Volume Net Client Volume

| Up to | Discount |
|--------------|----------|
| 8 000 | 5% |
| 16 000 | 8% |
| 24 000 | 11% |
| 32 000 | 14% |
| 48 000 | 17% |
| Above 48 000 | 20% |

| Up to | Discount |
|--------------|----------|
| 3 000 | 5% |
| 6 000 | 8% |
| 9 000 | 11% |
| 12 000 | 14% |
| 15 000 | 17% |
| Above 18 000 | 20% |

Cumulative Net Volume Discount is applicable both to agencies and/or clients and is cumulated on CY base Cumulative Net Volume Discount and Net Client Volume Discount are summed

